

PRINCE ABRAHAM

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A Carnegie Mellon University in Qatar Graduate and a long-term Qatar resident with Managerial experience looking for a new opportunity to grow my skillset and help achieve your firms' goals.

EXPERIENCE

OCTOBER 2018 – PRESENT

GENERAL MANAGER, BIT REBOOT

General Manager for a design agency with two separate specialties. One in digital services including digital solutions, websites, ERP software, mobile apps, creative design, SEO/SEM, brand development and such; and one in architectural and interior design & build, design consultancy, turnkey project management and construction management. As the GM I oversee all project specifics, deadlines, client management, new clientele opportunity development, team and task management, finance & HR tasks, overlook the company's growth and involvement with stakeholders & clients.

MAY 2016 – OCTOBER 2018

COMMERCIAL MANAGER, MARCO GROUP

Commercial Manager for a conglomerate of 15 companies, primarily involved in construction and its' auxiliary sectors including civil, road & infrastructure, MEP, ELV systems, transportation and heavy machinery etc. Developed relationships with prospective clientele, maintained relationships with existing clients, managed internal team tasks and milestones, oversaw budgeting and finance tasks, developed overall growth for the firms' commercial activities.

MAY 2015 – MAY 2016

ART DEPARTMENT COORDINATOR & ASSISTANT PRODUCTION DESIGNER, KATARA PRODUCTIONS

Worked on the development and production of a bilingual TV series hosted by Katara Studios and Arab Telemedia Productions. Managed all departments within the Art Department, reported as the sole representative to the Production and Directors' Departments, liaised with Production for all the departments requirements. Oversaw all tasks, budgeting, planning and ensured all teams were ready from pre-production to completion of the shoot schedule.

MAY 2014 – MAY 2015

PROJECT COORDINATOR, COMMERCIAL BANK QATAR

Led a team of researchers for the banks' Business Intelligence and Strategy Division. Worked on multiple projects that highlighted overall growth and expansion for the banks' services, clientele, and outreach.

JANUARY 2013 – MAY 2014

LEAD COORDINATOR, QATAR FOUNDATION

Worked for Team "Or4nge", Campus Life Office within the HBKU Student Center housed in Education City. Led all efforts from Qatar Foundation for their students' involvement and development programs. Oversaw all curricular, co-curricular, extracurricular, and recreational programs, activities, sessions. Worked with all QF university's Student Affairs divisions and ensured a valuable experience for all students.

JANUARY 2011 – JANUARY 2013

COO, YOUTH ARABIA

Created and developed a startup that built a platform for the youth in various sectors including music, movies, tech, gaming, discourse/discussion/debate and such. Hosted multiple gaming events with Sony, Microsoft, Razer, independent gaming communities for FIFA and Call of Duty; hosted, TEDxCMUQ, TEDxEC, The Youth Festival and other programs for youth involvement and development.

EDUCATION

MAY 2014

**BACHELORS OF SCIENCE IN MANAGEMENT INFORMATION SYSTEMS,
CARNEGIE MELLON UNIVERSITY IN QATAR**

Graduated with a rich and eventful student experience from Qatar Foundation, having received grants for research, developed the local student culture, represented CMU and QF for various competitions, trips, and conferences. Worked as a full-time employee for QF in parallel to being a student for 18 months. Completed minors in Business Administration and Computer Science in addition to my major.

MAY 2010

**DIPLOMA IN INFORMATION TECHNOLOGY, COLLEGE OF THE NORTH ATLANTIC
IN QATAR**

Successfully completed two semesters in CNAQ, specializing in the Software division of the Information Technology department. Completed with the year with a GPA of 4.0 and won the National Programming Competition held on campus.

AWARDS & RECOGNITIONS

- Employee of the Year, Qatar Foundation, 2014
- Finalist for Regional Competition, Microsoft Imagine Cup, 2013
- Startup Advisor, QBIC, 2015 & 2016
- 5-star supplier status, Alfardan Group
- Local Solutions Expert, Msheireb

REFERENCES

- Salman Ali Al Kuwari – CEO, GIDD Group: +974 3366 4554, salman@giddgroup.com
- Sameeh Ifthikar – MD, Hammerhead: +974 5512 4469, sameeh@hammerhead.com.qa